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To: Manufacturing Owners who want to discover unknown balance sheet opportunities

From: Patrick Bradley, Manufacturing Owner Transitionist @ Manufacture10x

Re: Complimentary Manufacturer's Balance Sheet Audit Request Form

You may have unknown opportunities hiding on your Balance Sheet. This free audit may discover these unknowns and:

- (a) reveal how your business compares to your manufacturing peers in three key metrics,
- (b) Calculate your improved cash position if you improved the metrics,
- (c) Offer meaningful suggestions to improve each metric, and,
- (d) Improve your banking relationships

The process consists of three simple steps:

- (1) You sign the Non-Disclosure Agreement and provide the following from last year end's financials:

Revenue	Gross Margin	Net Profit	Receivables	Inventory	Payables
\$	\$	\$	\$	\$	\$

- (2) We convert your key balance sheet metrics to "Days" and then calculate the value of each day,
- (3) We prepare your custom Audit Report that looks something like this:

Sample Metric	Current # Days	Improve # Days	Cash Flow \$ Impact	Observations
Account Receivable Days	76	1	27,397	You may generate this much more cash flow by collecting money owed 1-day faster.
"Worst" 106 "Best" 23		4	109,588	If you improved this many days, you may have this much more cash flow in 12 months!
Question: What might other manufacturers be doing to collect receivables sooner than you?				
The "Worst-Average-Best" ranges are based on randomly selected manufacturing financial statements from 2016-2021.				

If you may benefit from discovering your unknown balance sheet opportunities, let's connect:



Connect to my calendar



Balance Sheet Audit Report Video



We help busy manufacturing owners save time, money and stress with a framework to transition their most important dreams and objectives to expand their freedom, success and happiness.

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